

Specializing in Selling Homes Where Other Realtors Have Failed...



Realtor Alex Glaser

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804-396-3196

AlexSellsRichmond.com

Having Trouble Selling?

ADDRESS	LISTED PREVIOUSLY	ALEX SOLD IN
8501 Rubis Ter.	168 Days	18 Days
4230 Hunters Ridge Dr.	163 Days	31 Days
3930 Custis Rd.	96 Days	19 Days
2721 E. Weyburn Rd.	119 Days	16 Days
14113 Whirlaway Mews.	116 Days	46 Days
1513 Tackley Pl.	149 Days	25 Days
11801 Parrish Creek Ln.	357 Days	4 Days
921 Glenhaven Dr.	123 Days	26 Days
7567 Valencia Rd.	167 Days	5 Days
5225 Turner Rd.	109 Days	12 Days
3505 Katy Brooke Pl.	1081 Days	23 Days
5807 Stanbrook Dr.	187 Days	8 Days
4820 Conduit Rd.	215 Days	31 Days
11325 W Providence Rd.	196 Days	36 Days

Alex Glaser has succeeded where others have failed!

Want Proven Results?

ADDRESS	LISTED PREVIOUSLY	ALEX SOLD IN
16132 Founders Bridge Ter.	209 Days	39 Days
430 Charlemagne Rd.	128 Days	13 Days
1913 Hillard Rd.	176 Days	24 Days
4820 Conduit Rd.	215 Days	31 Days
12903 Pecan Ter.	116 Days	7 Days
450 Trickling Creek Dr.	126 Days	34 Days
7521 Dell Dr.	117 Days	17 Days
6022 Northfall Creek	387 Days	9 Days
1009 W. 43rd St.	54 Days	5 Days
9601 Kendrick Rd.	397 Days	20 Days
1544 Skirmish Run Dr.	75 Days	25 Days
14125 Chiasso Ter.	184 Days	10 Days

Hiring the best professional for the job of selling your house is critical, especially after it has been listed previously and might be “shop worn”. Naturally, it makes sense to hire someone who has a proven track record of helping families in your similar situation. Alex’s straight forward approach combined with aggressive marketing has helped many families just like yours who tried to sell their house unsuccessfully. Above are a few of the many houses Alex has sold after they were previously listed with other agents.

Expired Listing Testimonials

4709 TAMEO RD. - JONATHAN GREENE
804-448-0203 - "Alex was a great agent to work with! We had our home listed with two other agents before hiring Alex to sell our home. Alex had a detailed marketing plan that he shared with us so that we knew what steps were being taken to market our home. Unlike many other agents, Alex did not disappear after taking our listing. He followed up with us weekly to discuss the prior week activity at the home and to see if we had any questions or concerns. If I needed an agent again in the Richmond area, Alex would definitely be the one I would call!"

12903 PECAN TER. - MAGGI & TIM RIZZO
-804-301-5771- "Alex Glaser re-listed my house after it had been on the market for over 4 months with a discount broker. There were many reasons I chose Alex. For example he was the first agent to call me the morning my listing expired. What was funny was my listing was not supposed to expire for another 2 weeks. Yet another reason not to go with a discount broker. Alex came for a visit, toured my home and respectfully discussed a marketable price. I really liked

how tech savvy he was because now a days this is key to selling your home. His business partner and wife came to take photos and videos a few days later. I was very impressed with her professionalism. Alex used the app showingtime which I loved since you could confirm showings on your phone. However, I did not have that many because Alex sold it in less than 4 days!!! He is a hard working young professional who is highly effective. Save yourself the headaches and worry. Alex will handle it all. I wished I would have listed with him back in the beginning."

1513 TACKLEY PL. - MARK & JESSICA YANIK - mjyanik@gmail.com - "Our home had been on the market with another realtor for six months when we first contacted Alex. After listing with Alex our house was under contract to be sold in only 23 DAYS! We thoroughly enjoyed working with Alex for a variety of reasons, but the top among those were his local knowledge, responsive communications, and marketing expertise. We felt that Alex's atypical efforts to market our home broadly and display it at its best contributed significantly to the quick sale.

On top of that, we were living in Europe at the time of the sale and Alex's constant communication gave us complete comfort that our home was in good hands. We would HIGHLY recommend Alex to anyone buying or selling in the greater Richmond area and hope to have the opportunity to work with him again in the future."

11801 PARRISH CREEK LN. - SEAN KANIPE
- 804-349-5023 - "I had my home listed with another agent for 9 months and it was still not sold. I listed my home with Alex and it sold the same week. Alex is the perfect agent to sell your home. I wish I had more to write, but I didn't get to know him that well considering how quickly he sold the home. I fully recommend this agent."

2721 E WEYBURN RD. - APRIL & BRANDON RICE - 352-871-4044 - "We were very impressed with Alex's performance. After a horrible experience with another realtor, and our house being on the market for 6 months, Alex came in and sold our house in 11 days! He hired a professional photographer and made a great HD video tour to

make our house stand out online and had a lot of good suggestions for improvements we should make to sell our house quickly. We would definitely call Alex again if we need another realtor and would recommend him to anyone looking to sell their home."

48187 S MAYFIELD LN. - FRED & SHERYL STUCK - 804-513-1899 - "We had listed our house with another agent, but after three months we took the house off the market. It seemed our agent had a lack of interest to say the least. Alex contacted me and asked if we were taking the house off the market or changing Agents. I explained to him the problems we had with our agent. He sent me a Marketing Plan that he uses to get his listing sold. He has a great Marketing Plan. We decided to give Alex a chance. I am glad we did. We were able to get the house shown often and had it sold and closed on before the end of the year. If you are having problems with your agent I suggest you contact Alex."

Expired Listing Testimonials

3439 CEDAR GROVE RD. - SCOTT WHITTHAUS - 804-986-6705 - "In our first meeting, Alex immediately impressed me with his professionalism and preparedness. Things got better after that. Within days of signing the listing agreement, Alex had a hi-def video of my house on the web and the showings started. In 7 weeks our house was under contract with 2 offers in-hand. Alex combined hands-on experience with technical expertise to sell our house quickly and at full price. I would highly recommend Alex to anyone selling a house in Richmond."

9601 KENDRICK DR. - BECKY WAGNER - 804-448-0203 - "My house was listed for over one year before I decided to list it with Alex Glaser. Alex had a buyer for my house within less than a month and we were able to have the closing very quickly! I would recommend Alex to anyone thinking of selling their home, especially if they needed to sell it quickly or were having difficulty selling it through another realtor. I can't thank Alex and his staff enough for handling the sale of my home in a prompt and professional manner."

7567 VALENCIA RD. - CINDY & GARY NOWAK - 219-671-5793 - "We would highly recommend Alex Glaser. He sold our home in Virginia while we were living in Indiana. We had a house listed with another agent and he wasn't doing anything for us. At the time we interviewed Alex and another realtor and chose the other because a friend knew of him. Well after 90 days on the market and only offers that we considered an insult (we felt our realtor was giving our house away) we decided to call Alex because he stated that if for some reason the realtor we chose did not work out Alex would be happy to represent us. Well that was the best decision we made. Within 48 hours Alex had 2 good offers for us. He sold our house for a little more than we were asking in a market which is probably the worse in history. Alex did everything he said he would and then some. A few things came up in the inspection and Alex found us great contractors and at a good price. He even did a few minor repairs himself. There were some problems with the closing and even our attorney's office stated how well Alex had our backs. He is extremely

professional, very knowledgeable and really has his clients best interest at heart. We had such peace of mind being 800 miles away and knowing Alex was working for us. If you are looking to buy or sell in the Richmond, VA area, do yourself a favor and call Alex Glaser, you will not be disappointed. We have worked with other realtors and Alex is truly an exception. We are now looking for a home in Indiana and it would be great if Alex could assist us. Thank you Alex for all your help and peace of mind. You are truly a professional and clients are lucky to have you representing them."

2300 EDGEVIEW LN. - MARGIE & MIKE DAVIS - 804-306-3663 - "Our house was on the market for about six months with another agent. We took it off the market for Christmas and then listed with Alex in the spring. The feedback Alex was able to give us concerning the showings was very good. He exposed our property to many different venues on the internet. The video he took of our house was very professional. We were not actively looking for a new house because our house had previously been on

the market for so long. We then sold quite quickly and unexpectedly. Alex was very imaginative in exploring options for us. He helped us to quickly find a new house. He made a very stressful process a little less so. We have and would recommend him to anyone either buying, selling or both. Great job! Thanks, Alex!"

13804 ROCKHAVEN DR. - ROSEMARY SCHAVER- 571-278-9830 - "I met Alex after being TOTALLY mislead by another Realtor! I needed to sell my home and relocate to Northern VA before tucking my second child into college, time was of the essence! Alex was very knowledgeable of the new trends of selling and buying homes, everything is internet based. Alex makes your home look great online and that's what sells. Alex was also wonderful about setting up the showings around mine and my daughters schedule's, which was no easy feat! I would recommend Alex in a heartbeat."



ALEX GLASER

GETS RESULTS

2015 Sales

91 Sold & Pending Home Sales

2016 Sales

93 Sold & Pending Home Sales

2017 Sales

107 Sold & Pending Home Sales

2017 DOM

18 Median Days To Sell A Home

2017 LP/SP

99% List to Sales Price Ratio

Reviews

200+ On Zillow and Trulia

Average Realtor in Richmond only sells 3 homes a year...

Alex sells a home EVERY 3.5 DAYS!

“Alex was a great agent to work with! We had our home listed with two other agents before hiring Alex to sell our home. Alex had a detailed marketing plan that he shared with us so we knew what steps were being taken to market our home. Unlike many other agents, Alex did not disappear after taking our listing.” - Jonathan G.





THE PROCESS

1. Increase your sales price by giving honest and straightforward advice to get your house ready for sale.
2. Maximize qualified buyers through your front door and into your property until it is sold.
3. Provide guaranteed communication throughout the transaction.
4. Negotiate the highest possible value as well as the best terms and conditions once an offer is received.
5. Work to get your transaction closed as smoothly as possible.

“Our neighbors and my family put our homes on the market at the same time. Theirs sold very quickly, ours did not. They used Alex. Six months into our house being on the market we finally switched to Alex and our house had an offer within a few weeks. He was fantastic. Very responsive, great use of technology to market our home, and great at communicating with us”

- Mark and Jessica Y.

The Listing Plan of Action

Steps Taken to Get Your Home Sold: A Proactive Approach

For more details and to watch a video explanation of this plan, visit: www.AlexSellsRichmond.com/Sell

Getting Your House Ready to Sell

1. Advise on suggested changes to your property to attract as many potential buyers as possible.
2. Arrange for a professional stager to provide additional advice on home preparation as needed.
3. Provide you access to our extensive library of products to help you get your house ready for sale. View the list at www.AlexSellsRichmond.com/Fan-Club
4. Coordinate a pre-listing home inspection if needed.
5. Ensure your home is competitively priced through a comparative market analysis and estimate your expected proceeds.



Putting Your House on the Market

6. Take professional photos of your home to market it in the best possible light including dusk twilight shots (and aerial drone photos if appropriate).
7. Film a High Definition movie of your home. See why HD Walkthrough Tours are superior to virtual tours at www.youtube.com/MrAlexGlaser.
8. Increase property exposure through our illuminated Long & Foster post sign.
9. Place lead-in signs on street corners to guide potential buyers directly to your home (if allowed).
10. Submit your home to the local Multiple Listing Service, the central database of all houses for sale.

Selling Your House Fast

11. Provide guaranteed weekly updates over the phone regarding the activity on your home and the marketplace.
12. Maximize exposure with our Premier Memberships on all of the top real estate websites, including Zillow, Trulia, and Realtor.com. This is in addition to our extensive network of over 70 internet Real Estate marketing websites. View the full list of websites at www.listhub.com/publisher-list.html
13. Utilize our exclusive Zillow Premier Agent Direct Membership to get more than triple the views on your listing by showcasing the HD video tour. **This is currently the only way to have your home show up at the top of Zillow search results.**
14. Feature your listing on Trulia.com, giving your house an enhanced display and featuring it prominently in search results, giving it maximum exposure to serious home buyers.
15. Proactively prospect daily to identify potential buyers in your marketplace. This includes calling and/or door knocking in your neighborhood to see who your neighbors know that may be looking to move into the area.

16. Regularly communicate with the top agents in the marketplace with information about your property.
17. Contact agents with prospective buyers who have search criteria that match your house.
18. Showcase your home on LongandFoster.com
19. Share your property on all of our social media platforms, including Facebook and Instagram.
20. Use Facebook Ads to promote your property directly to buyers where they spend the majority of their screen time, on Facebook!
21. Supply you with the HD movie link so you can share it with your friends, family and neighbors to increase the exposure of your home to the people that want to help you the most.
22. Utilize relationship with the Mike Ferry Organization to network with the top 1% of Realtors nationwide.
23. Take advantage of the Long and Foster Brand, the number #1 Brokerage in Richmond.
24. Use our 24-hour 1-800 Home InfoLine sign rider to capture leads at any hour. Find out how it works by calling 1-800-349-6446 x07.
25. Leverage our relationship with our Relocation department to get your house in front of more out of town buyers.
26. Keep informed on financing options that a prospective buyer could utilize.
27. Financially prequalify prospective buyers for your home.
28. Coordinate with brokers and agents who wish to preview your property.
29. Utilize our 24-hour showing center so you never miss an opportunity to present your home to a buyer.
30. Follow up with every agent that shows your home and send buyer feedback to you as soon as we receive it.
31. Help keep you updated on the marketplace through a monthly e-newsletter.
32. Work 7 days a week, always available for you.

The Listing Plan of Action

Accepting an Offer

33. Represent you on all offers presented and assist you in negotiating the best price and terms.
34. Assist with all the necessary disclosures required for the sale of your home.
35. Connect you with an attorney who will draw up a deed to transfer the title to the buyer.
36. Advise you in the negotiation of the buyer's home inspection repair request.
37. Set up inspections for termite, well and/or septic (if necessary) and deliver paperwork to the closing attorney.
38. Provide any additional paperwork to attorneys and lenders that may be needed to complete your transaction, such as a repair addendum.
39. Update you frequently on the current status of your transaction until closing.
40. Review and confirm the accuracy of your Closing Disclosure (CD) statement before closing.

Closing the Deal

41. Ensure you have received your proceeds from closing.
42. Make a donation in your name to Richmond Animal League! This donation will cover the costs to house a homeless pet from the time it is rescued until it finds it's forever home. Learn more about the "Sell A House, Save A Pet" program at: www.AlexSellsRichmond.com/Giving-Back

Our promise is to be the best steward of your dollar.
We will help you through every step of the way
whether you are selling your first home or one of many.

Will Your Home Be Priced Over \$750,000?

CHRISTIE'S INTERNATIONAL REAL ESTATE

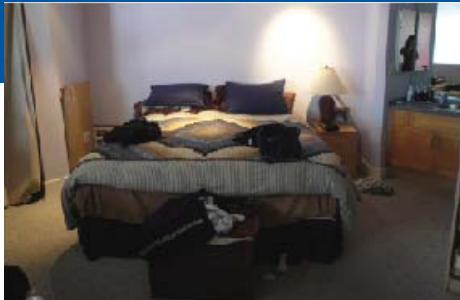
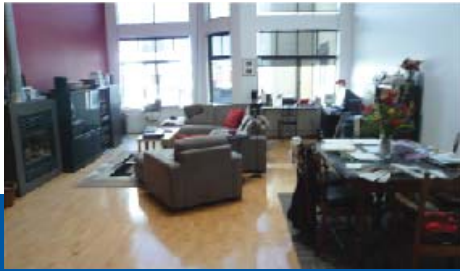
Long & Foster is the exclusive affiliate of Christie's International Real Estate in Richmond. Homes over \$750k qualify to be marketed as a Christie's International Property. From Sydney to St. Barths, your home will be marketed along side the world's most desirable properties. For more details go to: www.AlexSellsRichmond.com/Christies



WHICH FIRST IMPRESSION DO YOU WANT?

BEFORE

Most Realtors' Photos



AFTER

Professional Photos

A Picture Says a Thousand Words

ALEX GLASER'S SCHEDULE

5:00 - 7:00 a.m. Wake up. Exercise. Get Ready.
Plan for day.

7:00 - 8:00 a.m. Prepare phone numbers and leads to contact home buyers and sellers.
Roleplay with top agents across the country to prepare for prospecting.

8:00 - 11:00 a.m. Proactively prospect by reaching out into the community looking for people that want to buy and/or sell Real Estate.

11:00 a.m. - 12:00 p.m. Follow up on e-mails, phone calls, showings and contracts.
Call all agents that have shown our listings and see how we can put a deal together.

12:00 - 1:00 p.m. Lunch.

1:00 - 3:00 p.m. Preview the competition for any listing appointments I have scheduled.
Research market and statistics to stay current with trends.

3:00 - 8:00 p.m. Go on listing appointments.
Show our listings to qualified buyers.
Continue to proactively reach out into the community looking for people that want to buy and/or sell Real Estate.
Follow up on e-mails, phone calls, showings and contracts.

“Alex is a hard working, knowledgeable realtor. I really appreciated how very patient and helpful he was in answering all of my many questions and concerns. He responded to my calls or emails very quickly if not immediately. I felt very comfortable working with Alex and highly recommend him.” - Jean D.

The **DREAM TEAM**

Listing Specialist and Team Leader

Alex Glaser went into the Real Estate Business in 2009 after getting a degree in Real Estate from Virginia Tech. In a few short years, Alex has sold well over 350 homes and has established himself as a top agent in Richmond. Alex was named The #1 Best Realtor in Richmond by Style Weekly in 2017, the #1 Best Realtor in Richmond by Richmond Magazine in 2013, as well as a Best Realtor in Richmond in Style Weekly 2014, 2015, & 2016. Alex generates leads, prospects daily for qualified buyers, lists properties and negotiates offers.

Office Manager and Listing Coordinator

Lauren Glaser joined Alex in 2013 which has allowed Alex to triple the number of homes he has sold in just a few years! She is a licensed Realtor and manages The Glaser Group office. As soon as a seller signs a listing agreement, Lauren coordinates the many details that it takes to get that listing on the market. She also assists Alex with the marketing of listings, scheduling appointments and writing contracts. Lauren is great at keeping in touch with clients as well as the other agents involved in a transaction to ensure nothing slips through the cracks.

Buyers Agent

Joseph King helps Alex out with prospecting for buyers for your home as well as showing and selling many of our buyer clients. This frees up time for Alex to focus on helping our seller clients get their houses sold quickly and for the most amount of money possible.

Transaction Coordinator

Will Handley processes our transactions from the time of initial listing until the closing has occurred. This includes coordinating between attorneys and lenders to make sure everyone has what they need, when they need it. Will also helps with coordinating any contract-required inspections including termite, well and septic. His expertise helps to ensure a smooth transaction for all parties involved.

Relocation Director

Amy Kenyon is a licensed Real Estate Broker and manages our busy Relocation department. Our brokerage receives hundreds of qualified buyer referrals every year looking to relocate to the Richmond area, which enable us to get those buyers into our listings first! If you are planning to relocate outside of the Richmond area, we can assist in matching you with an exceptional agent through our vast network of agents throughout the US as well as anywhere in the world.

Business Consultant

Mike Ferry was one of the highest producing real estate agents in America for years. He now provides coaching and consulting services to North America's most acclaimed and productive real estate professionals through the Mike Ferry Organization. MFO's expertise and advice ensures that The Glaser Group is always pushing to provide a better customer experience, as well as providing you with the results you want.

Showing Center

Showing Time Appointment Center ensures that no showing request is ever missed. ShowingTime offers cutting-edge technologies such as confirm-by-text-messaging and a full smartphone app where you can approve, view, and manage all of your showings and feedback.



“We are so grateful that we chose Alex to guide us through the sale of our Richmond condominium. First, we would describe him as a complete gentleman, brilliant, experienced, and skilled in the Richmond real estate market. Alex listened to our thoughts and worked very patiently with us, advising us through each step in the sale.” - Jan and Charles M.



**View over 200+ written
reviews on Zillow or Trulia**

**Watch video testimonials at:
www.youtube.com/MrAlexGlaser**

Seller

REFERENCES

**Mark and Lauren Zachary
(804) 514-6093**

**Kayla and Aaron Williams
(804) 551-5575**

**Mike and Maria Beall
(804) 399-8110**

**Joey and Jessie Wah
(804) 307-6141**

**Andrew and Erin McAuliffe
(804) 363-5310**

**William and Melissa Matheny
(804) 869-4355**

**Ryan and Chelsey Cook
(315) 378-7304**

**Nika Lazaryan
(804) 399-3100**

**Any of our clients will be glad to talk to you
about the quality of service they received.**

Frequently Asked Questions

1 HOW LONG IS YOUR LISTING AGREEMENT?

Alex's most common listing agreements lengths are either 3 or 6 months. However, this is not set in stone and can be shorter or longer based on your goals and timeframe. Looking at current market conditions and Alex's average days on the market, your home should sell in a month or two (or less!).

2 WE ARE CONSIDERING ANOTHER COMPANY...

The reality is, the company does not sell your home, the individual agent does. Alex is committed to being that agent. Please compare this marketing Plan of Action, online reviews, and overall track record to other agents.

3 I HAVE A FRIEND IN THE BUSINESS...

Almost everyone knows someone in the real estate business. Do you want to ensure you sell this house for top dollar, or do you just want to do your friend a favor? Consider this a business decision.

4 ANOTHER AGENT SAID THEY COULD GET US MORE MONEY...

An agent that overprices your home is often afraid to tell you the truth up front or just wants a listing to cultivate other leads. Buyers will tell you what they are willing to pay for a house like yours, not the agent.

6 WHAT ARE YOU GOING TO DO TO SELL OUR HOME?

You may not be aware that there are two types of real estate agents, passive and active. Alex is an active agent. This means when you list your home with him, he will spend his time actively and aggressively marketing your home to the public and to other agents in the community. Please refer to this marketing Plan of Action in its entirety.

7 ANOTHER AGENT SAID THEY WOULD DO IT FOR LESS...

Do you really want to be at a clear disadvantage when marketing your home? You have to market your home to two groups, buyers and their agents. If you were a Realtor who, on average, only sells three homes a year, how excited would you be to sell a home at a lower commission? Paying a normal commission helps in marketing to Realtors and ultimately helps you net the most money possible.

SELLER'S GUIDE

FIRST IMPRESSIONS ARE LASTING: The front door greets the prospective buyer. Make sure it is fresh and clean. Replace door mats if needed. Keep lawn and lawn edges trimmed and remove debris from the yard each day. Make sure that the first impression from the exterior of your home is a great one.

DECORATE FOR A QUICK SALE: Faded walls and woodwork reduce appeal. Show the prospect how your home will look by redecorating. The result: A faster sale. You cannot find a better investment when you're selling a house than a few cans of paint to brighten up the interior.

LET THE SUN SHINE IN: Open draperies, open blinds and turn on the lights (even during the day). Let the prospect see how cheerful your home can be. Dark rooms do not have appeal.

REPAIRS CAN MAKE A DIFFERENCE: Make sure appliances are in good working order. Loose knobs, sticking and squeaking doors and windows, warped cabinet drawers, holes in window screens and other minor flaws detract from home value. Have them all fixed. Don't let minor repairs be a buyer's objection. For every problem seen, buyers believe that there will be ten more.

FROM TOP TO BOTTOM: Display the full value of your home from the attic to the basement to your utility space and garage by removing all unnecessary items. Make sure storage areas are as neat and clean as they should be. Organize items in cabinets and remove items to enhance spaciousness.

SAFETY FIRST: Keep stairways clear. Avoid cluttered appearances and possible hazards.

MAKE CLOSETS LOOK BIGGER: Neat, well-organized closets show that there is ample space. Remove unnecessary clothes and other items to maximize appearance.

BATHROOMS HELP SELL HOMES: Check and repair caulking in bathtubs and showers. Store as many items as possible to keep counters clutter-free. Make this room sparkle!

ARRANGE BEDROOMS NEATLY: Remove excess furniture. Use attractive bed coverings. Minimize personal items.

HARMONIZE THE ELEMENTS: Music playing softly. TV off. All lights on, day or night. If it's hot out, keep your house cool; if it's cold out, make sure it is warm inside.

YOU CAN SELL PRIDE OF OWNERSHIP faster and for more money: It's called cleanliness and organization. A clean, decluttered, and organized house shows you care which goes a long way in making buyers comfortable and excited to make an offer.

WHEN AN AGENT SHOWS YOUR HOME

NEVER STAY IN YOUR HOME WITH HOUSE HUNTERS: Avoid being present in your home when it is shown. The seller's presence tends to unnerve possible buyers and can sometimes prevent a sale because the potential buyer will feel like an intruder and will hurry through the house. Let the agent handle it. Remember that agent has worked many hours with the prospect, knows what they're looking for and how to work with them. Let him or her do their job without interference. You may feel that an agent won't show the important features of your home to the prospect; however, the agent knows people aren't sold by details until they've become emotionally involved with the big picture of your home. Don't put this obstacle in your path – leave your home when buyers are coming.

MUSIC IS MELLOW: Turn off the blaring radio or television. Background soft playing music is okay but should not interfere with the agent and buyer being able to converse freely.

PETS UNDERFOOT: Keep pets out of the way....preferably out of the house. Many people are uncomfortable around some animals.

MINIMIZE DISTRACTIONS: Trying to sell furniture or furnishings to potential buyers while trying to sell the home is very distracting. Take any price tags down until after your house is under contract.



THE
GLASER GROUP
—EVERYTHING RICHMOND REAL ESTATE—

LONG & FOSTER[®]
— REAL ESTATE —

CHRISTIE'S
INTERNATIONAL REAL ESTATE

ALEX GLASER

Long & Foster Grove

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Richmond, VA 23226

www.AlexSellsRichmond.com

www.youtube.com/MrAlexGlaser



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RICHMOND ANIMAL LEAGUE

www.AlexSellsRichmond.com/Giving-Back